


THE STERLING GROUP

★ Since its inception in 1982, The Sterling Group has been exclusively focused on driving strategic and operational improvements to industrial businesses

\$14 billion
total transaction value

57
platform companies

★ Sterling's target profiles include:

- Corporate carve-outs (50% of past investments)
- Family / entrepreneur-owned businesses (25% of past investments)
- Theme-based investing and buy & build opportunities

\$2.0 billion
Fund V

\$100 - \$750 million
target transaction sizes

★ Operationally focused middle-market private equity firm with experience executing across Seven LeversSM of strategic improvement and optimization



★ Industrials focused firm specializing in manufacturing, distribution, and industrial services across a wide scope of industries and end markets

Manufacturing	Distribution	Industrial Services
    	   	   



2016 | La Porte, TX | Partner: Scott Maclaren
 North American/Evergreen Industrial Services is a leading provider of industrial cleaning and related specialty cleaning services to a diverse set of end markets in the United States, including Refining, Power Generation, Petrochemical, Manufacturing, Mining, Waste to Energy, and Paper



2016 | Denver, CO | Partner: Brian Henry
 The Construction Supply platform is a national leader in the distribution of construction materials, accessories and tools, primarily for professional concrete and masonry contractors in the United States and Canada



2017 | Waco, TX | Partner: Brad Staller
 Time Manufacturing is a global designer, manufacturer, and distributor of vehicle-mounted aerial lifts primarily for the telecom and electric utility end markets. These lifts are marketed under several brand names, primarily Versalift.



2018 | Southlake, TX | Partner: Kent Wallace
 ADG is a dealer of flooring products and services, providing design, procurement, installation and quality control of flooring and complimentary products for homebuilders.



2019 | Mentor, OH | Partner: Gary Rosenthal
 Polychem is a leader in the securement packaging industry. The company manufactures polyester (“PET”) and polypropylene strapping consumables, securement equipment and related products, serving the food and beverage, consumer packaged goods, and industrial industries.



2016 | Memphis, TN | Partner: Gary Rosenthal
 Highline Aftermarket is a manufacturer and distributor of packaged automotive chemicals, lubricants, and parts, which it sells to independent distributors, quick lube shops, jobbers, wholesalers, and multiple retail channels.



2016 | National | Partner: Greg Elliott
 Lynx FBO Network provides fuel, ramp and other services to the general aviation industry. Lynx currently has locations in Little Rock, Arkansas, Anoka, Minnesota, Destin, Florida, Aurora, Oregon, Napa, California, Pittsburgh, Pennsylvania, Fort Lauderdale, Florida and Morristown, New Jersey.



2018 | Aurora, IL | Partner: Brian Henry
 Tangent is a leading manufacturer of high-density polyethylene (“HDPE”) lumber used for outdoor furniture, site amenities, structural & marine applications.



2019 | Batesville, AR | Partner: Kent Wallace
 Bad Boy is a leading manufacturer of high-performance zero-turn riding lawn mowers. The company enjoys a leading brand in the lawn care industry with its lineup of commercial-quality residential mowers and professional grade commercial mowers.



2020 | Dallas, TX | Partner: Brad Staller
 Frontline Road Safety is a new platform formed to build a national leader in the US road safety industry. Through its operating companies, Frontline provides pavement marking services to a variety of end markets and customers.