

Overview

The Sterling Group is an operationally focused middle market private equity firm that partners with management teams to grow and build winning businesses in the industrial sector.

Target Profiles

- + Corporate carve-outs (50% of past investments)
- + Family / entrepreneur owned businesses (25% of past investments)
- + Theme-based investing and buy-and-build opportunities

Industry Focus

Industrials focused firm specializing in manufacturing, distribution, and industrial and business services across a wide range scope of industries and end markets.

MANUFACTURING



DISTRIBUTION



INDUSTRIAL/BUSINESS SERVICES



\$22B

TOTAL TRANSACTION VALUE

67

PLATFORM COMPANIES

\$2.0B

FUND V

\$630M+

FOUNDATION FUND I

\$100-\$750M

TARGET TRANSACTION SIZE

Seven Levers Framework

The Seven Levers are the areas in which Sterling consistently and materially impacts businesses. The Seven Levers contain Sterling's collective experience and institutional knowledge in improving companies and building winning businesses over the past 40 years. Portfolio companies have access to a dedicated Portfolio Resource Group with Operating Partners in each of the Seven Levers.



Active Investments



2016 | LA PORTE, TX

North American/Evergreen Industrial Services is a leading provider of industrial cleaning and related specialty cleaning services to a diverse set of end markets in the United States.



2018 | AURORA, IL

Tangent is a leading manufacturer of high-density polyethylene ("HDPE") lumber used for outdoor furniture, site amenities, structural & marine applications.



2016 | DENVER, CO

White Cap is a national leader in the distribution of construction materials, accessories and tools, primarily for professional concrete and masonry contractors in the United States and Canada.



2018 | SOUTHLAKE, TX

ADG is a dealer of flooring products and services, providing design, procurement, installation and quality control of flooring and complimentary products for homebuilders.



2019 | MENTOR, OH

Greenbridge (formerly Polychem) is a manufacturer of polyester ("PET") and polypropylene strapping consumables, and related products in the food and beverage, consumer packaged goods, and industrial industries.



2019 | BATESVILLE, AR

Bad Boy is a leading lawn-care manufacturer of high-performance zero-turn riding lawn mowers with a lineup of commercial-quality residential mowers and professional grade commercial mowers.



2020 | DALLAS, TX

Frontline is a platform formed to build a national leader in the US road safety industry. Through its operating companies, Frontline provides pavement marking services to a variety of end markets and customers.



2021 | HOUSTON, TX

Fencing Supply Group is a group of industry-leading, fencing distributors and is the largest wholesale distributor of fencing supplies in the United States.



2021 | CLYDE, OH

Evergreen is among the nation's largest plastic (PET) recyclers, collecting and processing over one billion post-consumer PET bottles annually with the capability to convert those bottles to food grade PET for reuse.



2021 | RICHARDSON, TX

L&S Mechanical is a leading tri-trade provider of turnkey plumbing, HVAC and electrical installation services in the Texas residential market.



2021 | HARTSELLE, AL

PowerGrid Services is a utility services business providing repair and maintenance services for distribution, transmission, and substation infrastructure.



2022 | EAST ALTON, IL

West Star Aviation is a provider of maintenance, repair, and overhaul ("MRO") services to the business aviation industry providing maintenance, modification, and other services to aviation customers.



2022 | HOUSTON, TX

Gulf Winds is a provider of intermodal transportation solutions, including container drayage, transloading, and container storage.



2022 | ST. PAUL, MN

Ergotron is a leading designer, manufacturer, and distributor of ergonomic products for use across healthcare, workspace, industrial, and education settings.



2023 | HOUSTON, TX

PrimeFlight Aviation Services is a global aviation services provider for the commercial aviation, general and business aviation, and cargo end markets.



2023 | CONCORD, NH

Premier is a platform formed to build a leading, one-stop tire and auto service solutions provider. The company is held in Foundation Fund.



2023 | TAMPA, FL

Compost360 is a platform focused on building a leading processor of organic waste material and producer of high quality, sustainable landscaping products. The company is held in Foundation Fund.



2023 | VALLEY VIEW, OH

B'laster Holdings is a family-owned manufacturer and distributor of branded aerosol maintenance and refrigerant automotive aftermarket products.