

Overview

The Sterling Group is an operationally focused middle market private equity firm that partners with management teams to grow and build winning businesses in the industrial sector.

Target Profiles

- + Family / entrepreneur owned businesses (~45% of past investments)
- + Corporate carve-outs (~30% of past investments)
- + Theme-based investing and buy-and-build opportunities

Industry Focus

Industrials focused firm specializing in manufacturing, distribution, and industrial and business services across a wide range scope of industries and end markets.

MANUFACTURING

DISTRIBUTION

INDUSTRIAL/BUSINESS SERVICES



\$27B+

TOTAL TRANSACTION VALUE

78

PLATFORM COMPANIES

\$3.5B

FUND VI

\$630M+

FOUNDATION FUND I

\$100M-\$1B

TARGET TRANSACTION SIZE

Seven LeversSM Framework

The Seven Levers are the areas in which Sterling consistently and materially impacts businesses. The Seven Levers contain Sterling's collective experience and institutional knowledge in improving companies and building winning businesses over the past 40 years. Portfolio companies have access to a dedicated Portfolio Resource Group with Operating Partners in each of the Seven Levers.



Active Investments



2016 | ATLANTA, GA

White Cap is a distributor of construction materials, accessories and tools, primarily for professional concrete and masonry contractors in the US and Canada.



2018 | AURORA, IL

Tangent is a manufacturer of high-density polyethylene ("HDPE") lumber used for outdoor furniture, site amenities, structural & marine applications.



2019 | BATESVILLE, AR

Bad Boy is a lawn-care manufacturer of high-performance zero-turn riding lawn mowers with a lineup of professional grade residential and commercial mowers.



2019 | CLEVELAND, OH

Greenbridge is a manufacturer of polyester ("PET") and polypropylene strapping in the food and beverage, consumer packaged goods, and industrial industries.



2021 | CLEVELAND, OH

Evergreen is a plastic (PET) recycler, collecting and processing over one billion PET bottles annually and converting those bottles to food grade PET for reuse.



2021 | ATLANTA, GA

Fencing Supply Group is a group of fencing distributors and is the largest wholesale distributor of fencing supplies in the United States.



2021 | DALLAS, TX

L&S Mechanical is a leading tri-trade provider of turnkey plumbing, HVAC and electrical installation services in the Texas residential market.



2022 | ST. PAUL, MN

Ergotron is a designer, manufacturer, and distributor of ergonomic products for use across healthcare, workspace, industrial, and education settings.



2022 | HOUSTON, TX

Gulf Winds is a provider of intermodal transportation solutions, including container drayage, transloading, and container storage.



2023 | HOUSTON, TX

PrimeFlight Aviation Services is a global aviation services provider for the commercial aviation, general and business aviation, and cargo end markets.



2023 | PORTLAND, OR

Premier is a platform formed to build a one-stop tire and auto service solutions provider. The company is held in Foundation Fund.



2023 | HOLMDEL, NJ

Compost360 is a platform focused on building a leader in organic waste recycling and composting services. The company is held in Foundation Fund.



2023 | CLEVELAND, OH

B'laster Holdings is a family-owned manufacturer and distributor of branded aerosol maintenance and refrigerant automotive aftermarket products.



2024 | ATLANTA, GA

Russell Landscape Group is a provider of full-service landscape maintenance, installation, and design services. The company is held in Foundation Fund.



2024 | FORT WORTH, TX

OGD is a provider of repair, replacement and installation services in the overhead door and dock industry. The company is held in Foundation Fund.



2024 | NASHVILLE, TN

PPG is a provider of pavement preservation services to public and private customers in the southwestern United States.



2025 | OSHKOSH, WI

AGS is a multi-regional provider of custom glass and coatings solutions with operations across the Midwest. The company is held in Foundation Fund.



2025 | CHARLOTTE, NC

Precision Concepts International is a provider of specialty rigid packaging solutions.



2026 | ST. CHARLES, IL

HLSG provides laundry and rental services to a diversified base of healthcare customers.



2026 | HOUSTON, TX

Scruggs provides products and services to the municipal water and wastewater industry across the South and Midwest. The company is held in Foundation Fund.